

Consultancy Services

Whether you are looking to introduce a solution to increase productivity or wish to deliver a strategy that will cultivate growth, our services division are here to help make technology a positive asset for your organisation, rather than a barrier. Comprised of experienced and highly certified Architects and Consultants within our EUC, Data Centre and Cloud, Network and Security, and Productivity practices, we can support business imperatives and become a trusted technology advisor.

- **Certified Experts**
We continually invest in our staff to ensure they have the very latest knowledge
- **Vision and Leadership**
Deliver initiatives to better align IT with the objectives and goals of the business
- **Do More**
Without being tied to constraints such as time, resource, skills and experience
- **Build Relationships**
Our full time resource team can help provide consistency between projects
- **Comprehensive Solution Portfolio**
Experts in a wide range of different technical solutions and services
- **Strength in Depth**
Four practice-led divisions, comprised of architects and technical specialists
- **Extensive Technical IP**
Access to vendor and Ultima best practice, project collateral and knowledge transfer
- **De-risk Delivery**
By allowing recognised technology experts provide on-going guidance and support

Delivering cost-effective, secure, scalable and highly dynamic IT services can be a challenge in and of itself. Between the weight of technical debt, regulatory compliance, budget constraints, competing demands for increasingly limited resources and pressures from outside your organisation, finding the right partner to help relieve the burden is so important. Ultima's accredited technical services team are able to provide the experience and processes necessary to deliver an extensive range of on-trend solutions and services, transforming your organisation's IT infrastructure and delivering efficiencies and cost savings across the board, so that you can realise your company's potential.

Many organisations are either looking at initiating or have already started complex programmes of change. Where they do not have the capacity or the specific technical experience to take on these challenges, they look to Service Providers such as Ultima to provide additional resource, strategic direction and technical leadership. Our professional service offerings provide access to specialists to assist with the delivery of IT projects and wider strategies. In addition to recruiting the best talent across the industry, integrating their deep product knowledge and real-world experience into our existing practices, we invest heavily into our existing teams, ensuring they have the skills to become experts in their chosen field.

➤ End User Computing

Our specialists are able to blend together complementing technologies in order to create scalable and highly dynamic VDI, Server Based Computing, DaaS and Managed Desktop solutions, solving complex mixed-platform problems like security, mobility and availability, whilst empowering end users, partners and customers, and giving IT greater control.

- Resolve the complexities of rationalising and optimising your EUC stack
- Reference architectures for Microsoft, Citrix, VMware and Cloud-based EUC solutions
- Address the challenge of workforce mobility and the consumerisation of IT
- Protect the integrity of corporate systems through intelligent BYOD solutions
- Regain and simplify control over your heterogeneous desktop environment
- Deliver secure and highly performant EUC solutions throughout the enterprise
- Comprehensive migration services, helping you get on-board faster

➤ Network and Security

Whether you're looking to address demands for greater mobility, collaboration and cloud computing or looking to harness the benefits of the software-defined data centre, taking a comprehensive risk-based approach to solution selection, encompassing technology, governance, policy, process and training is required.

- Identify vulnerabilities via our risk assessment and threat analysis services
- Reduce exposure through intelligent design, backed by industry best practice
- Create scalable networking platforms in physical and virtual environments
- Deliver holistic cyber-security solutions, creating an effective defence layer
- Leadership on everything from hyper-convergence to threat prevention
- Become certified to ISO27001 and ensure operations comply with PCI DSS
- Take advantage of a wide range of emerging technologies, like IoT and SDCC

➤ Technical Architects

More than just technology evangelists, our Technical Architects are passionate about their role as enablers. Hand-picked for their ability to equate an organisation's business development plan and vision with a supported IT strategy in an efficient, sustainable, agile and adaptable manner, they help customers maximise existing investments and solve real business challenges.

- Maintain an operational understanding of the latest technologies and the IT marketplace
- Influence, motivate and inspire discussion across a wide range of technical disciplines
- Champion business imperatives and become a trusted technology advisor at executive level
- Provide a clear and vendor independent approach to delivering business objectives
- Define architectural blueprints that deliver functional and non-functional requirements
- Sit on architecture review boards, overseeing the implementation of complex IT programmes
- Leverage Ultima's broad vendor-ecosystem, connecting customers with the latest solutions

➤ Data Centre and Cloud

Whether you are looking to optimise, migrate, consolidate, modernise or expand your data centres into the cloud, or simply want to support your existing platform more effectively, Ultima offer dynamic private, public and hybrid solutions, designed to deliver a wide range of storage, compute and workload capabilities.

- Expertise in developing multi-vendor data centre and cloud strategies
- Implement highly optimised and service-orientated data centre solutions
- Move to evergreen services, paving the way for a reduction in CapEx costs
- Deliver cloud benefits at the very heart of your business
- Deliver better business outcomes through proven architectural standards
- Experience delivering highly complex workload, service and data migrations
- Proven acquisitions and integration approach, based on service mapping

➤ Productivity

As the world has become more interconnected, so has the requirement to communicate and collaborate on a global scale within a unified environment. Our team of productivity specialists can help integrate telephony, conference, collaboration and presence capabilities, as well as broaden existing content and document management capabilities.

- Increase productivity by de-coupling the end user from their workplace
- Implement scalable productivity solutions that grow in-line with your business
- Deliver mail, file sharing, IM and conferencing facilities direct from the cloud
- Protect your data, irrespective of where it is located and who has access
- Eradicate organisational boundaries through seamless federation
- Deliver an EMS strategy to manage globally diverse devices, apps and data
- Optimise your existing investments and drive business value and behaviour

➤ Senior Technical Consultants

Working independently or under the guidance of a Solution Architect, our specialists are able to deliver innovative business solutions, as part of a complex change programmes. Our extensive team of certified professionals have years of real-world experience, spanning a range of technical disciplines, as well as generations of products.

- Help transform organisations by designing and delivering resilient, scalable solutions
- Assist organisations with the deployment of new IT infrastructure and systems
- Conduct systems upgrades as well as application, workload and data migrations
- Deliver pre-packaged tactical services e.g. health checks and proof of concepts
- Provide additional technical capacity to enable organisations rapidly grow or divest
- Help facilitate decision making through technical forums and workshops
- Flexible engagement models (skills, frequency and duration) at competitive rates