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Hewlett Packard Enterprise

HPE GREENLAKE CLOUD SERVICES
BRINGING THE CLOUD TO YOUR APPS AND DATA WHERE THEY ARE

The hybrid opportunity is happening

Over the past decade, we've seen a rush to public cloud, as organisations sought agility, hyper-scalability and cloud economics. Unfortunately the reality post migration has not matched initial promise, with many now reporting issues such as unpredictable costs, management complexity and concerns over workload suitability.

The answer it seems is not less cloud, but more hybrid.

Businesses are shifting their focus to a balanced, hybrid approach, moving applications and data back onto private cloud and traditional on-premise infrastructure to enable them to benefit from every part of the hybrid mix. They want the flexibility and speed of cloud alongside the control and security of on-premise, instantly on tap, workload optimised and simple to manage.

73%
are repatriating applications from public cloud to on-premise

22%
are repatriating more than 5 applications

85%
viewed hybrid as their future operating model

However, hybrid done right is not easy

Building an effective hybrid cloud strategy is not always easy without the right technology and an experienced partner by your side to guide you:

› How do you evolve to a cloud ops model across public and private?

› How do you navigate the management complexities of a hybrid environment?

› How do you transform your people and processes?

68%
see data security & compliance as a barrier to public cloud adoption

57%
said they're persuing an integrated on/off-premises environment

40%
of companies will use 2 or more IaaS and SaaS providers by 2021

What does effective hybrid cloud look like?

A consistent cloud experience for managaing all apps and workloads

On-demand access to resources and insights for high-velocity innovation

Visibility, compliance and control across the IT estate

HPE GREENLAKE:
PROVIDING A ROBUST AS-A-SERVICE PORTFOLIO THAT DRIVES FLEXIBILITY AND SPEED TO MARKET

ENABLES THE CLOUD EXPERIENCE EVERYWHERE
Brings the point and click, self-service and on-demand cloud experience, resource elasticity and a pay-per-use model to your on-premises IT

UNIFIES YOUR HYBRID EXPERIENCE
Unifies and consolidates the experience across your hybrid environment (private and multiple public clouds), transforming IT ops to cloud ops

PROVIDES GREATER CONTROL AND INSIGHT
Enhances governance, control, and visibility, providing comprehensive compliance capabilities and broader cost insights and analytics for cost optimisation

HPE GREENLAKE CENTRAL
With a unified view across your on-premises IT, private and public clouds, HPE GreenLake Central helps you deploy services faster, gain holistic insights, and simplify management with a point and click experience

The business case

Based on a Forrester study conducted with multiple global enterprises over 2 years, here are some of the key findings which show how HPE GreenLake could benefit your business:

40%
CapEx reduction by avoiding overpro-visioning & eliminating tech refreshes

60%
Average savings on professional services/contractor costs

85%
Reduction in unplanned downtime

Why Ultima?

As an HPE Gold Partner, we have wide ranging capabilities from pre-sales advice and design through to installation. With experience across multiple areas within HPE's portfolio, we can provide you with a bespoke end-to-end solution, or platform for specific products. We have been recognised as the Top Value Partner 2019 as well as Intelligent Edge Partner of the Year for 2018.

Next Steps

Contact us today for a complimentary non-invasive assessment to enable you to visualise your workloads and utilisation and better understand how your resources are being consumed. An Ultima expert will go through the findings with you and help identify where efficiencies and improvements can be made.

Call us on **0333 015 8000**   Or visit **www.ultima.com**

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